

# Does Real Exchange Rate Undervaluation Really Promote Economic Growth?

Rafael S. M. Ribeiro\*, John S. L. McCombie\*\* and Gilberto Tadeu Lima\*

*\*Department of Economics, University of São Paulo, São Paulo, Brazil; \*\* Department of Land Economy, University of Cambridge, Cambridge, UK*

**Abstract:** This article seeks to reassess the empirical literature on real exchange rate misalignment and growth in light of the extensive discussion about the relationship between income distribution and growth in developing economies. We state that the relationship between changes in the real exchange rate and growth can be characterised by two conflicting partial effects, as follows: i) undervaluation stimulates technological change and knowledge spillovers, thus affecting positively output growth; ii) undervaluation raises income inequality and hence harms output growth. Though there are a vast number of empirical studies presenting robust evidence of a positive relationship between currency undervaluation and growth for developing economies, none has yet explicitly considered the potentially negative distributional effects of undervaluation on growth. Our empirical model adds to this literature by suggesting that, once both functional income distribution and the level of technological capabilities are explicitly taken into account, the direct impact of real exchange rate misalignment on growth becomes statistically non-significant for a sample of developing countries. Further, based on our results, we state that the real exchange rate only affects growth indirectly through its impacts on functional income distribution and technological innovation. Our estimates have shown that the indirect impact of undervaluation on growth in developing countries is negatively signed.

**Keywords:** Exchange rate, growth, income distribution, technological capabilities

**Resumo:** Este artigo procura reavaliar a literatura empírica sobre câmbio e crescimento à luz da extensa discussão sobre a relação entre distribuição de renda e crescimento nas economias em desenvolvimento. Afirmamos que a relação entre uma taxa de câmbio real subvalorizada e o crescimento pode ser caracterizada por dois efeitos parciais conflitantes, como segue: i) a subvalorização estimula mudanças tecnológicas e um efeito “transbordamento” do conhecimento, afetando assim positivamente o crescimento do produto; ii) a subvalorização aumenta a desigualdade de renda e, portanto, prejudica o crescimento do produto. Embora haja uma grande quantidade de estudos empíricos que apresentem evidências sólidas de uma relação positiva entre a subvalorização da moeda e o crescimento das economias em desenvolvimento, nenhum deles considerou explicitamente os efeitos distributivos potencialmente negativos da subvalorização no crescimento. Nosso modelo empírico adere a esta literatura, sugerindo que, uma vez que a distribuição de renda funcional e o nível de capacidades tecnológicas são explicitamente levados em consideração, o impacto direto do desalinhamento da taxa de câmbio real no crescimento torna-se estatisticamente não significante para uma amostra de países em desenvolvimento. Além disso, com base em nossos resultados, afirmamos que a taxa de câmbio real só afeta indiretamente o crescimento através de seus impactos na distribuição de renda funcional e na inovação tecnológica. Nossas estimativas mostraram que o impacto indireto da subvalorização no crescimento nos países em desenvolvimento é negativo.

**Palavras-chave:** Taxa de câmbio, crescimento, distribuição de renda, capacidade tecnológica

**Classificação JEL:** F43, F31, D63, O33

**Área 6:** Crescimento, Desenvolvimento Econômico e Instituições

ANPEC

2017

## 1 Introduction

The impact of the real exchange rate (RER) misalignments on growth has been extensively documented in the empirical literature but no solid consensus has emerged yet. First, there are different concepts of ‘RER misalignment’<sup>1</sup>. Second, the concept of ‘RER misalignment’ presupposes the concept of ‘equilibrium RER’, which creates some disagreement since different authors sometimes use different sets of explanatory variables to estimate the equilibrium RER. Third, the literature also presents different results stemming from different econometric techniques used to estimate the models<sup>2</sup>. In spite of these technical issues, the majority of the literature seems to suggest that there is a positive relationship between a more competitive currency and growth in emerging markets (Bleaney and Greenaway, 2001; Cottani, Cavallo and Khan, 1990; Dollar, 1992; Gala, 2007; Gala and Libanio, 2010; Ghura and Grennes, 1993; Gluzmann, Levy-Yeyati and Sturzenegger, 2012; Levy-Yeyati, Sturzenegger, and Gluzmann, 2013; Loayza, Fajnzylber, and Calderón, 2005; Razmi, Rapetti and Skott, 2012; Rodrik, 2008; Vaz and Baer, 2014). Some theoretical arguments are used to support this empirical relationship. It is claimed that outward-oriented policies, expressed in terms of a devalued currency, in East Asian countries encouraged foreign trade and propelled economic growth, whereas inward-oriented policies employed in Latin America and Africa, associated with overvalued currencies hampered the growth of these regions (Cottani, Cavallo and Khan, 1990; Dollar, 1992). It is also stated that bad institutions and market failures affect disproportionately more the tradable sector than the non-tradable sector, and hence a currency undervaluation, that is an increase in the relative price of tradables, might work as a second-best mechanism on developing countries to correct this distortion, promote desirable structural change, and increase growth (Rodrik, 2008). Gala and Libanio (2010), from a Kaldorian perspective, argue that a competitive currency is good for growth because it boosts the industrial sector of the economy, which is where the increasing-returns activities are predominantly located. Therefore, currency undervaluation may spur growth through incentives to technological change, capital accumulation and information spillovers to other firms and industries in the economy. Gala (2007) and Levy-Yeyati, Sturzenegger, and Gluzmann (2013) suggest that RER undervaluation increases profit margins by reducing real wages, hence boosting savings, investments and output growth<sup>3</sup>. Lastly, Guzman, Ocampo and Stiglitz (2017) argue that a stable and competitive RER may encourage economic diversification towards activities with higher technological content in developing economies.

However, very few empirical studies in this literature have explored the underlying distributional effects of undervalued currency on growth<sup>4</sup>. Currency undervaluation, by increasing the price in domestic currency of imported intermediate inputs used in the production process or by raising the service in domestic currency of the private external debt, feeds through into the domestic prices, thus causing an inflationary effect in the economy and so reduces the real wages. In addition, undervaluation also enhances the price competitiveness

---

<sup>1</sup> According to the literature, the most commonly used methods to estimate the RER misalignment are: (i) the PPP-based measure, which uses deviations of the actual RER with respect to the Purchasing Power Parity (PPP) in a benchmark year; (ii) the black market premium, which consists of calculating the difference between the black market and the official exchange rates; and (iii) the model-based measure, which is calculated as a deviation of the actual RER with respect to the equilibrium RER.

<sup>2</sup> Early studies employed pooled Ordinary Least Squares and fixed-effects panel data, whereas Generalized Method of Moments and panel cointegration have become more common very recently.

<sup>3</sup> Nonetheless, it is worth noting that a more recent empirical literature offers a more nuanced notion about the RER-growth nexus. By incorporating non-linearities in the baseline regressions, some studies suggest that overvaluation and undervaluation may impact differently on growth (Nouira and Sekkat, 2012; Schroder, 2013), and also that the level of the RER misalignment matters (Aguirre and Calderon, 2005; Couharde and Sallenave, 2013).

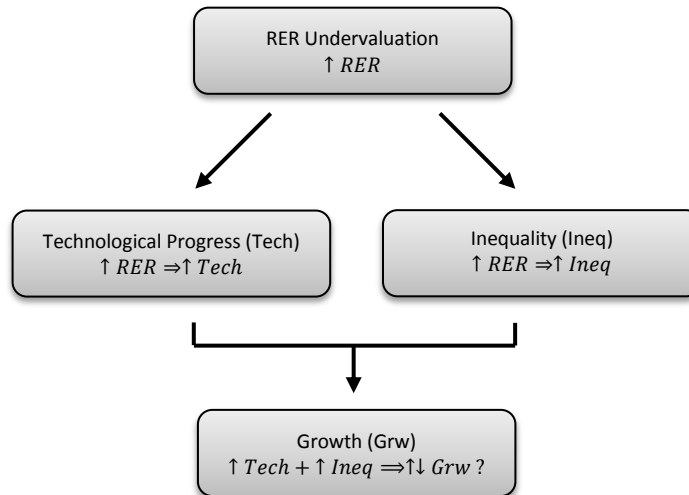
<sup>4</sup> Gala (2007) and Levy-Yeyati, Sturzenegger, and Gluzmann (2013) do not test the robustness of their models to the inclusion of any measure of income distribution as control variable. However, it is worth noting that the post-Keynesian theory of growth in open economies has largely documented the impact of the RER on growth via changes in functional income distribution (see Bhaduri and Marglin, 1990; Blecker, 1989; Lima and Porcile, 2012; Ribeiro, McCombie and Lima, 2016).

of domestic goods in the foreign markets and hence allows capitalists to increase the profit margins set over prime costs. In short, a reduction of real wages associated with a possible increase in the profit margins due to currency undervaluation redistributes income from workers to capitalists. Ergo, the supporters of currency undervaluation, by and large, are somehow in line with a long tradition in economics that can be traced back to the classics, Marx, Kaldor and Robinson which claims that growth is mainly driven by saving and capital accumulation. The redistribution of income from wages to profits increases aggregate saving (since capitalists have a higher marginal propensity to save than workers) and hence spurs capital accumulation and output growth.

Alternatively, another tradition in the growth literature drawing upon the works of Kalecki, Keynes and Steindl argues that rising inequality may lead to economic stagnation. The rationale behind this argument is that higher inequality reduces aggregate consumption since households in the lower end of the income distribution have a higher propensity to consume than those at the top of the income distribution, which results in low levels of aggregate sales, low expected profits and so discourages capital accumulation. While the existing research suggests that RER undervaluation may boost technological progress and growth, it remains largely silent regarding the fact that undervaluation also raises income inequality and thus may adversely impact economic growth. A number of other transmission channels through which income inequality can harm growth can also be pointed out. Sociopolitical instability: more unequal societies tend to lead individuals to engage in rent-seeking activities or other manifestations such as violent protests and assassinations (e.g. Alesina and Rodrik, 1994). Human capital investment with borrowing constraints: if wealth is more equally distributed more individuals are able to invest in human capital (e.g. Perotti, 1996; Castelló-Climent and Doménech, 2002). Education/fertility decisions: More equal societies have lower fertility rates and higher rates of investment within each family to finance the education of each child (e.g. Perotti, 1996). Endogenous fiscal policy: the more equal the society is, the lesser the demand for redistribution of income and, consequently, the lower the taxation on private investments (e.g. Alesina and Rodrik, 1994; Persson and Tabellini, 1994). Foellmi and Zweimüller (2006) also argue that, from a demand-side approach, a greater income inequality may harm innovation by reducing the consumption of a poor majority, which could otherwise form mass markets. A vast empirical literature has also documented the effects of greater inequality on growth. Nonetheless, there are still a number of methodological challenges to be dealt with. The early literature on the subject largely used OLS estimation method and found a negative impact of inequality on growth (e.g. Alesina and Rodrik, 1994; Persson and Tabellini, 1994; Clarke, 1995; Perotti, 1996). Subsequent works using fixed-effects and random-effects panel and 3SLS models found either positive or non-significant coefficients (e.g. Li and Zou, 1998; Barro, 2000). However, more recent studies estimate the models through GMM difference and system and find that greater inequality reduces growth for the whole sample. These studies also show that the impact seems to be negative for poorer countries and positive for richer countries (Castelló-Climent, 2010; Halter, Oechslin and Zweimüller, 2014; Ostry, Berg and Tsangarides, 2014; OECD, 2015). There is also little available data on inequality; inequality measures usually differ with respect to the time span, countries coverage and reference unit. Despite all these issues, the majority of the empirical literature seems to support the idea that an increase in income inequality tends to reduce growth rates in developing countries.

Motivated by these considerations, our paper seeks to contribute to the literature by reassessing the undervaluation-growth nexus in light of the extensive research documenting the adverse impacts of greater inequality on growth in emerging markets. As discussed above, the relationship between RER variations and growth can be characterised by two conflicting partial effects, as follows: i) undervaluation stimulates technological progress and knowledge spillovers, thus affecting positively output growth; and ii) undervaluation raises income inequality by reducing real wages and hence harms aggregate consumption and output growth. Ergo, the aim of this paper is to empirically verify the net impact of undervaluation on growth.

Figure – The net impact of undervaluation on growth



We estimate two different cases: i) a baseline scenario in which growth depends on a set of conventional explanatory variables including an index of RER misalignment; ii) a scenario of interest wherein growth is regressed against the same set of explanatory variables (including the RER misalignment index) plus the wage share in income and the relative level of technological capabilities of the country as control variables. Unlike the previous studies, our findings suggest that by allowing for both the wage share and the relative level of technological content of the country into the baseline growth equation the RER misalignment index loses statistical significance indicating that relative prices have no direct impact on growth. Further empirical tests have shown that a competitive currency may have an adverse, indirect impact on growth through distributional effects and technological change.

In the next section we present very briefly the underlying theoretical framework of this article. In section 3 we discuss the data and methodology used in our estimates. In section 4 we test empirically our hypotheses. Lastly, we conclude.

## 2 Technological progress, income distribution and growth: a brief overview

Now we must address the two key hypotheses of this work: i) the relationship between the level of technological capabilities and growth; and ii) the impact of income distribution on output growth.

### 2.1 Technological progress, non-price competitiveness and growth

The first assumption is that in open economies an increase in the home country's relative technological capabilities spurs growth by improving its non-price competitiveness in foreign trade. This hypothesis is strongly supported by the literature on theoretical and empirical grounds. Fagerberg (1988) questions the traditional wisdom by suggesting that technology and the ability to compete on delivery are the main factors affecting differences in international competitiveness, rather than relative unit labour costs reflecting differences in price-competitiveness. He also finds evidence for 15 industrial countries during the period 1960-83 supporting his arguments. Amable and Verspagen (1995) find strong empirical evidence of the positive impact of technological progress on exports market shares for 5 industrialised countries and 18 industries over the period 1970-91. Hughes (1986) proposes the hypothesis that there is a two-way

relationship between exports and innovation due to differences in the specificities of demand between export and domestic markets in a study for 46 UK manufacturing industries. Léon-Ledesma (2002) extends also finds a positive and statistically significant impact of technological innovations on exports and labour productivity growth for 17 OECD countries from 1965-94. Araujo and Lima (2007) developed a disaggregated multi-sectoral version of Thirlwall's Law, where a country can reach higher growth rates only by specialising in sectors with relatively high (low) income elasticities of demand for exports (imports). Gouvea and Lima (2010) test the multi-sectoral model and their results, in general, support the hypothesis that goods from relatively high technology-intensive sectors have higher (lower) income elasticities of demand for exports (imports) and higher growth rates.

## 2.2 *Income distribution and growth in open economies*

As aforementioned, there are two traditions in the economic growth literature. On the one hand, we have the classical-Marxian profit-led growth approach claiming that growth is mainly determined by saving and capital accumulation. On the other hand, we have the Kaleckian-Steindlian wage-led growth tradition stating that growth is driven by aggregate demand and capital accumulation (Dutt, 2017). Blecker (1989) and Bhaduri and Marglin (1990) extend the demand-led growth approach in a more general formal framework that accounts for both wage- and profit-led expansion patterns. In their model, if aggregate consumption is more (less) responsive to an increase in the wage share than investment and net exports, then we have a wage-led (profit-led) growth regime. According to this model, while a rising wage share boosts aggregate consumption (due to the marginal propensity to consume differential), it reduces expected profitability and harms price competitiveness of domestic goods in foreign trade and so adversely affects investment and net exports. This is why many economists argue that it is less likely to observe a wage-led growth regime in open economies.

However, there is a large body of theoretical and empirical works showing that rising wages may stimulate labour-saving technological progress, capital deepening and so increase labour productivity (e.g. Rowthorn, 1999; Storm and Naastepad, 2011; Vergeer and Kleinknecht, 2010-11). These results suggest that the net effect of rising wages on relative unit labour cost and price competitiveness in open economies is an empirical question. More recently, Blecker (2016) argues that demand is more likely to be profit led in the short run and more likely to be wage led in the long run. Some empirical evidence support this conclusion by showing that the effect of a rising wage share on aggregate demand is highly sensitive to lag lengths (Kiefer and Rada, 2015; Vargas Sánchez and Luna, 2014).

In the context of open economies, variations in income distribution may also affect growth via changes in the consumption pattern and, consequently, the country's non-price competitiveness. International trade in manufactured goods amongst developed countries can be heavily influenced by within-country income levels and income inequality. Given the existence of non-homothetic preferences<sup>5</sup>, the more unequally distributed the domestic income of a country, the greater its expenditures on luxury goods (Francois and Kaplan, 1996). Latin American structuralists also claimed that high levels of income inequality in developing countries led to sharp differences in the patterns of consumptions between the poor and the rich within these countries. As the upper class in these countries used to imitate the pattern of consumption of households from developed countries, a significant part of domestic saving leaked out of those countries in order to maintain the imports of superfluous and highly technological products from developed countries, thus slowing down investment and growth (Furtado 1968, 1969). A more recent literature also shows that,

---

<sup>5</sup> Ernst Engel shows that consumers tend to substitute luxury (income elasticity of demand greater than unity) for necessity (income elasticity of demand less than unity) goods, as income grows. Thus, the concept of non-homothetic preferences state that the share of income that consumers spend on luxury and necessity goods change as income increases.

given the non-homothetic preferences hypothesis, countries with higher levels of income inequality tend to export more necessity goods and import more luxury goods (Mitra and Trindade, 2005; Bohman and Nilsson, 2007; Dalgin, Trindade and Mitra, 2008; Lee and Hummels, 2017).

### 3 Methodology and data sources

#### 3.1 The real exchange rate misalignment

To keep consistency and straight comparability with the literature, we draw on Rodrik (2008) to build an undervaluation index. First of all, we take the data from the Penn World Tables for exchange rate (XRAT) and PPP conversion factors (PPP) to calculate the log of the actual RER as follows:

$$\ln(\text{RER}_{i,t}) = \ln(\text{XRAT}_{i,t}/\text{PPP}_{i,t}) \quad (1)$$

The subscripts  $i$  and  $t$  account for country and time-period, respectively. The price of tradable goods is usually given internationally, and the price of non-tradable goods is usually higher in developed countries. This is the widely known Balassa-Samuelson effect and we must consider that in our index. To do so, we must regress the log of the RER on the log of the GDP per capita ( $q_{i,t}$ ):

$$\ln(\overline{\text{RER}}_{i,t}) = \gamma_0 + \gamma_1 q_{i,t} + u_{i,t} \quad (2)$$

Assuming the Balassa-Samuelson is statistically significant, we can specify the undervaluation index as follows:

$$\ln \text{UNDERVAL}_{i,t} = \ln(\text{RER}_{i,t}) - \ln(\overline{\text{RER}}_{i,t}) \quad (3)$$

Our next step is to describe the growth equation in the light of our theoretical framework.

#### 3.2 The growth equation

Here we seek to explain the growth performance of developing countries by using regression analysis. This empirical analysis is based on a sample of several countries over several periods of time. We follow a well-established empirical growth literature by describing a country's growth rate as a function of economic variables and then comparing the estimated model with the expected parameter values.

Most of the growth regressions in the literature follow the general specification below:

$$(q_{i,t} - q_{i,t-1})/n = \beta_0 + \beta_1 q_{i,t-1} + \beta_2 S_{i,t} + \beta_3 \sigma_{i,t} + \beta_4 \ln \text{UNDERVAL}_{i,t} + \beta_5 X_{i,t} + \nu_i + \kappa_t + \xi_{i,t} \quad (4)$$

where  $\beta_0, \beta_1, \beta_2, \beta_3, \beta_4$  and  $\beta_5$  are parameters ( $\beta_0 \geq 0, \beta_1 \geq 0, \beta_2 > 0, \beta_3 > 0, \beta_4 \geq 0$  and  $\beta_5 \geq 0$  are the expected signs),  $n$  is the number of periods included,  $S$  is the log of the relative level of technological capabilities of each country,  $\sigma$  is the log of the wage share of income,  $X$  is a set of control variables (all in log),  $\nu$  represent unobserved country-specific effect,  $\kappa$  is a period-specific effect, and  $\xi$  is the regression residual. The left-hand side of the equation above stands for the growth rate of the output per capita. On the right-hand side, the equation includes the log of the initial output per capita to account for transitional convergence, country- and time-specific effects, and a set of explanatory variables consisting of economic, political and social variables according to the theoretical framework and the questions to be answered by the model.

As discussed above, we can also say that both  $S_{i,t}$  and  $\sigma_{L_{i,t}}$ , in turn, depend on the currency undervaluation index ( $UNDerval_{i,t}$ ):

$$S_{i,t} = \zeta(\ln UNDerval_{i,t}) + \xi_{S_{i,t}} \quad (5)$$

$$\sigma_{L_{i,t}} = \lambda(\ln UNDerval_{i,t}) + \xi_{\sigma_{i,t}} \quad (6)$$

where  $\zeta$  and  $\lambda$  are parameters ( $\zeta > 0$  and  $\lambda < 0$  are the expected signs), and  $\xi_{S_{i,t}}$  and  $\xi_{\sigma_{i,t}}$  are the residuals of equations (5) and (6) respectively. Once we have these equations, we can combine them all in order to analyse and see the net impact of an undervaluation on long-run growth during a given time span as follows:

$$(q_{i,t} - q_{i,t-1})/n = \beta_0 + \beta_1 q_{i,t-1} + \beta^* \ln UNDerval_{i,t} + \beta_5 X_{i,t} + v_i + \kappa_t + \xi_{i,t}^* \quad (7)$$

where  $\beta^* = \beta_2 \zeta + \beta_3 \lambda + \beta_4 \geq 0$  and  $\xi_{i,t}^* = \xi_{i,t} + \beta_2 \xi_{S_{i,t}} + \beta_3 \xi_{\sigma_{i,t}}$  are the extended parameter and residual vectors, respectively. In our empirical study we intend to estimate the extended parameter  $\beta^* = \beta_2 \zeta + \beta_3 \lambda + \beta_4$ . This extended parameter yields the indirect impact of undervaluation on growth of output per capita.

### 3.3 Database

The sample consists of 54 developing countries and covers the period 1990-2010 (see the list of countries in the Appendix 1 and the descriptions of the variables in the Appendix 2). Since in the literature a very weak statistical relationship between a competitive currency and higher growth rates is usually observed for developed countries (Gala, 2007; Rodrik, 2008), we decided to take into account only developing countries in our sample. For the econometric estimates, all the variables were transformed into logarithms.

There are a large number of variables that can be used to explain growth. In order to maintain our work consistent and comparable with the existing empirical literature, we have decided to take into account some of the most commonly used variables in the previous studies.

The ‘initial real GDP per capita’ stands for the hypothesis of transitional dynamics. In mainstream growth models, a country’s growth rate depends on the initial level of the GDP. The conditional convergence hypothesis states that, other things held constant, economies that are lagging behind should grow faster than the rich countries usually due to the existence of diminishing returns to factors of production. Even though there is nothing in the Kaleckian-Steindlian theoretical approach that generates a tendency to convergence, we nonetheless follow the existing literature and include the log of the initial GDP per capita as a potentially explanatory variable in our regression.

Mainstream growth models also use ‘government spending (%GDP)’ as a proxy for government burden. These models argue that governments can be a heavy burden on the economy when they impose high taxes, promote inefficient programs, do not eliminate unnecessary bureaucracy, and distort market signals. The proxy commonly used to account for the government burden is the ratio of government current expenditures to GDP. However, mainstream economists, by and large, also acknowledge the importance of public investments on health, education, and security to promote growth.

The ‘terms of trade’ and ‘period-specific dummy’ variables account for external factors that can affect growth. Terms of trade tend to capture the external influence on each country, whereas the period-specific dummies are used to capture external factors affecting all countries simultaneously. Terms of trade account for changes in the foreign demand, relative costs of production, external financial inflows, etc. Period-specific dummies capture worldwide conditions at a given period of time such as booms and recessions, waves of technological change, economic reforms, etc.

The ‘population’ is included as an explanatory variable that accounts for the growth of the labour force.

The ‘technological capabilities’ variable is the ratio of each country’s labour productivity to the US labour productivity. This is a proxy for  $S$  from our growth equation (4), which is the relative technological capability of the home country with respect to the foreign country. The rationale behind this proxy is based on the assumption that countries with a higher level of technological capabilities also tend to have a higher level of labour productivity. The US is used as a benchmark and represents the rich country pushing forward the world technological frontier.

Here we use the ‘wage share’ as a measure of functional income distribution. In the analysis of wage-led and profit-led growth regimes, income distribution is measured by the wage share of income. Inklaar and Timmer (2013) show how the wage share displayed in the Penn World Tables is calculated.

### 3.4 Estimation method

In this subsection we outline the econometric technique used to estimate the growth equation. Here we use a dynamic model of panel data. The growth regression presented above presents some challenges due to the existence of unobserved time- and country-specific effects. Normally, we can solve this problem by allowing into the baseline model period- and country-specific dummy variables. However, the methods used to account for country-specific effects, that is, the fixed-effect or difference estimators, tend not to be appropriate given the dynamic nature of the regression (Loayza, Fajnzylber and Calderón, 2005). Moreover, most of the explanatory variables tend to be endogenous to the growth rate and hence simultaneity or reverse causality must be properly controlled for.

In order to deal with these problems, we follow Arellano and Bond (1991), Arellano and Bover (1995) and Blundell and Bond (1998), and use the Generalized Method of Moments (GMM) to estimate the parameters of the model. These estimators are based on differencing regressions and instruments to control for unobserved country-specific effects. Moreover, it also uses previous observations of dependent and explanatory variables as instruments. There are two types of GMM estimation techniques: first-difference GMM and the system GMM.

The GMM difference method represents a great improvement with respect to the standard fixed-effects and first difference estimators. The first-difference GMM estimator by Arellano and Bond (1991) seeks to eliminate country-specific effects and also uses lagged observations of the explanatory variables as instruments. However, the first-difference GMM method has a disadvantage in dealing with variables that tend to have a low degree of variability over time within a country, like income distribution for instance. This implies that we eliminate most of the variation in the variable(s) by taking the first difference. In this context, lagged observations of the explanatory variables tend to be weak instruments for the variables in difference, thus yielding also weak estimators.

In order to solve this problem, we also use the system GMM by Arellano and Bover (1995) and Blundell and Bond (1998). This method creates a system of regressions in difference and in level. The instruments of the regressions in first difference remain the same as in the GMM difference. The instruments used in the regressions in level are the lagged differences of the explanatory variables. Admittedly, in this estimation technique, the explanatory variables can still be correlated with the country-specific effects; nevertheless, the difference of these variables presents no correlation with these country-specific effects.

The validity of the GMM estimators depends greatly on the exogeneity of the instruments used in the baseline model. The exogeneity of the instruments can be tested by the  $J$  statistics of the commonly used Hansen test. The null hypothesis implies the joint validity of the instruments. In other words, a rejection of the null hypothesis indicates that the instruments are not exogenous and hence the GMM estimator is not consistent. Roodman (2009) advises researchers not to take comfort in a Hansen test  $p$ -value below 0.1. As for the instruments, a large number of instruments is likely to overfit the endogenous variables. The



literature is not very specific in determining the maximum number of instruments to be used in each case. Roodman (2009) suggests, as a relatively arbitrary rule of thumb, that instruments should not outnumber individual units in the panel (or countries in our case). Here we tried to keep the number of instrumental variables to a minimum and used up to 2 lags of the endogenous variables with the “collapse” function in order to limit the proliferation of instruments.

The estimations were done using 4-year averages. This is a standard procedure in panel data analysis, as it reduces the unwanted effects caused by unit roots. We have two types of variables: endogenous and exogenous. The only exogenous variables in our model are ‘population’ and the period dummies.

#### 4 Empirical assessment

To begin with, we estimate the relationship between RER and growth using the same procedure and similar control variables employed in the literature (e.g. Gala, 2007; Rodrik, 2008). These results are reported in Table 1. It can be seen that our finding is in accordance with the previous literature and also supports the narrative that countries could spur growth by keeping the currency at competitive levels over long periods of time.

Table 1 – Growth and RER misalignment

<i>Dependent variable:</i> <i>GDP per capita growth</i>	Pooled OLS	Fixed-Effects	GMM-diff	GMM-system
GDP per capita growth, lagged	0.0923 (1.72)	-0.0044 (-0.07)	-0.0161 (-0.22)	0.0369 (0.43)
Initial GDP per capita	-0.0005 (-0.88)	-0.0128** (-2.65)	-0.0248 (-1.83)	-0.0011 (-0.56)
RER misalignment	0.0083*** (4.13)	0.0037 (1.10)	0.0021 (0.28)	0.0142** (2.71)
Government spending	-0.0022 (-1.46)	-0.0062** (-2.65)	-0.0093* (-2.38)	-0.0085* (-2.18)
Terms of trade	-0.0116 (-1.89)	0.0076 (0.64)	-0.0692 (-1.47)	-0.0456 (-1.39)
Population (in million)	0.0000 (0.12)	-0.0136 (-1.33)	-0.0112 (-0.56)	-0.0005 (-0.91)
Constant	0.0626* (2.06)	0.1016 (1.36)		0.2227 (1.40)
Observations	209	209	155	209
Instruments			27	43
R-sq adj. / R-sq within	0.2556	0.0593		
Hansen test of joint validity of instruments (p-value)			0.0807	0.3024

Note:

1. Below the coefficients we report the t statistics.
2. Two-step standard errors are robust to the Windmeijer (2005) heteroscedasticity correction, which greatly reduces the downward bias of the one-step standard error.
3. In both GMM-diff and -system Population and time dummies are strictly exogenous variables.
4. The first and the second lags of the endogenous variables were used as instruments for the endogenous variables in the GMM-diff and -system.
5. We have collapsed the instruments in order to restrict the number of instruments (Roodman, 2006).
6. The Hansen test: the null hypothesis is that the instruments are not correlated with the residuals.

7. \*\*\*  $p < 0.001$ , \*\*  $p < 0.01$ , \*  $p < 0.05$ .

The first column shows the results of the pooled OLS estimator and the second column shows the results of the fixed effects (within) OLS estimator. As previously mentioned, both methods are inconsistent. The third and fourth columns present the results of the GMM difference and system, respectively. As for the variable of interest, RER misalignment, we can see that its coefficient is positive and highly significant. A coefficient of 0.0142 means that if a country devalues its currency by 10%, then the country growth rate increases by  $0.0142 \times 10/100 = 0.00142$  or approximately 0.1%. This result is in accordance with the previous studies cited above that estimate a linear relationship between RER misalignment and growth<sup>6</sup>. Also note that the Hansen test does not reject the null hypothesis of non-correlation between the instruments and the residuals.

Nonetheless, when we include the level of technological capabilities and wage share in income as control variables in the growth equation, we find very different results. Table 2 shows that when we allow for the relative level of technological capabilities (current and lagged) and wage share (current and lagged) into the baseline equation, the impact of RER misalignment on growth becomes statistically non-significant.

Table 2 – Growth, income distribution, technological capabilities and RER misalignment

<i>Dependent variable:</i> <i>GDP per capita growth</i>	Pooled OLS	Fixed-Effects	GMM-diff	GMM-system
GDP per capita growth, lagged	-0.2125*** (-5.15)	-0.1377** (-3.03)	-0.0643 (-0.63)	-0.0540 (-1.00)
Initial GDP per capita	-0.0011 (-0.56)	-0.0140* (-2.36)	-0.0101 (-0.34)	-0.0084 (-0.98)
RER misalignment	0.0020 (1.43)	0.0017 (0.69)	0.0028 (0.43)	0.0036 (0.78)
Technological capabilities	0.0526*** (13.25)	0.0489*** (8.43)	0.0473 (1.79)	0.0494*** (4.83)
Technological capabilities, lagged	-0.0509*** (-14.81)	-0.0503*** (-10.44)	-0.0436** (-3.23)	-0.0426*** (-5.97)
Wage share	-0.0140*** (-3.42)	-0.0064 (-1.26)	-0.0135 (-0.49)	-0.0294** (-2.93)
Wage share, lagged	0.0133** (3.33)	0.0104 (1.80)	0.0509*** (3.69)	0.0452*** (5.30)
Government expending	-0.0006 (-0.64)	-0.0023 (-1.38)	-0.0037 (-0.81)	-0.0027 (-0.83)
Terms of trade	-0.0008 (-0.20)	0.0173* (2.07)	0.0047 (0.06)	-0.0035 (-0.21)
Population (in million)	0.0001 (0.52)	0.0046 (0.58)	0.0048 (0.30)	0.0001 (0.08)
Constant	0.0272 (1.02)	0.0306 (0.45)		0.0000 (0.00)
Observations	209	209	155	209
Instruments			18	26
R-sq adj. / R-sq within	0.6745	0.5454		

<sup>6</sup> Rodrik and Gala estimates using GMM system found a coefficient of 0.015 and 0.0153 respectively.

Hansen test of joint validity of  
instruments (p-value)

0.5009

0.4754

Note:

1. Below the coefficients we report the t statistics.
2. Two-step standard errors are robust to the Windmeijer (2005) heteroscedasticity correction, which greatly reduces the downward bias of the one-step standard error.
3. In both GMM-diff and -system Population and time dummies are strictly exogenous variables.
4. The first and the second lags of the endogenous variables were used as instruments for the endogenous variables in the GMM-diff and -system.
5. We have collapsed the instruments in order to restrict the number of instruments (Roodman, 2006).
6. The Hansen test: the null hypothesis is that the instruments are not correlated with the residuals.
7. \*\*\*  $p < 0.001$ , \*\*  $p < 0.01$ , \*  $p < 0.05$ .

Table 2 shows that the coefficient of the autoregressive GDP per capita growth rate is negative, and statistically significant. However, the most striking result of this estimation is that, once we control the GDP per capita growth rate by the relative level of technological capabilities and wage share variables, the RER misalignment coefficient becomes statistically non-significant<sup>7</sup>.

Considering the GMM system estimates, the only statistically significant coefficients of the extended growth equation are the coefficients of the technological capabilities and wage share variables. As for the technological capabilities variable, the coefficient of the current impact of technological innovation on growth is positive (0.0494), whereas the coefficient of the technological capabilities from the previous period is negative (-0.0426). This means that the overall impact of technological capabilities on growth is  $0.0494 - 0.0426 = 0.0068$ . As for the wage share, we have also incorporated its current and the lagged observations into the baseline equation. Table 2 shows that the current impact of the wage share on GDP per capita growth is negative (-0.0294) and the lagged impact is positive (0.0452), thus yielding a positive overall effect of an increased wage share on growth of  $-0.0294 + 0.0452 = 0.0158$ ; therefore, our empirical model is in accordance with the literature on growth and inequality and also shows that a more evenly distributed income boosts growth.

Ergo, in the extended growth equation with technological capabilities and wage share the coefficient of the RER misalignment loses its statistical significance. Moreover, if we consider the net impact of technological capabilities and wage share on growth over time we find that both have a small, but significant impact on long-run growth. It can be seen that a 10% increase in the relative level of technological capability and in the wage share raises the growth rate by 0.068% and 0.158% respectively, according to the GMM-system estimates. Thus, given that the RER misalignment does not affect directly the growth rate, we must now test if the RER misalignment variable impacts growth indirectly through any possible direct effect on technological capabilities and wage share.

Next, we estimate the impact of the RER on technological capabilities and wage share separately. The GMM system estimate in Table 3 shows that the impact of undervaluation on the level of the relative technological capability is not statistically significant.

<sup>7</sup> This result falls in line with the theoretical approach of the balance-of-payments constrained growth model set forth by Thirlwall (1979). This model states that, given a constant growth rate of the foreign demand, a country's output growth rate depends positively on its existing non-price competition factors (proxied by the trade elasticities ratio). According to the model, this ratio reflects disparities between countries with respect to factors determining the demand for a country's exports and imports, such as technological capabilities, product quality, stock of knowledge, and consumer preferences, for instance. Therefore, the model states that in the long run price competition factors (such as variations in the RER) do not affect the equilibrium growth rate. In this sense, assuming that the Marshall-Lerner condition holds, RER misalignments should only have short- to medium-run impacts on the equilibrium growth rate. See Ribeiro, McCombie and Lima (2016) for a more detailed discussion about the impact of currency undervaluation on growth in a balance-of-payments constrained growth model.

Table 3 – Technological capabilities and RER misalignment

<i>Dependent variable:</i> <i>Technological capabilities</i>	Pooled OLS	Fixed-Effects	GMM-diff	GMM-system
Technological capabilities, lagged	0.9822*** (84.40)	0.6038*** (6.06)	0.2333 (0.34)	1.0113*** (17.64)
Wage share	-0.2267* (-2.10)	-0.2410* (-2.17)	0.1499 (0.41)	0.2567 (0.51)
Wage share, lagged	0.2079 (1.96)	0.0644 (0.51)	0.0380 (0.08)	-0.1421 (-0.32)
RER misalignment	0.1518*** (3.92)	0.0742 (-1.07)	-0.1859 (-1.02)	0.4080** (2.93)
GDP per capita growth, two-period lagged	0.3736 (0.39)	-1.3256 (-1.46)	-1.6016 (-0.91)	0.4104 (0.21)
Population (in million)	0.0026 (0.43)	-0.8215*** (-4.47)	-0.8554* (-2.33)	0.0001 (0.01)
Constant	-0.1178* (-2.48)	1.1898* (2.41)		
Observations	155	155	101	155
Instruments			18	30
R-sq adj. / R-sq within	0.9842	0.4135		
Hansen test of joint validity of instruments (p-value)			0.1549	0.0884

Note:

1. Below the coefficients we report the t statistics.
2. Two-step standard errors are robust to the Windmeijer (2005) heteroscedasticity correction, which greatly reduces the downward bias of the one-step standard error.
3. In both GMM-diff and -system Population, World income and time dummies are strictly exogenous variables.
4. The first and the second lags of the endogenous variables were used as instruments for the endogenous variables in the GMM-diff and -system.
5. We have collapsed the instruments in order to restrict the number of instruments (Roodman, 2006).
6. The Hansen test: the null hypothesis is that the instruments are not correlated with the residuals.
7. \*\*\*  $p < 0.001$ , \*\*  $p < 0.01$ , \*  $p < 0.05$ .

First and foremost, Table 3 shows a positive and statistically significant impact of RER misalignment on the relative level of technological capabilities in the GMM system model. This result is in line with one of the main arguments of the supporters of undervaluation as it suggests that a competitive currency stimulates technological capabilities and boosts output growth. Further, we also see that the autoregressive coefficient of technological capabilities is positive and highly significant. The coefficients of the current and lagged observations of the wage share do not seem to have any statistical significant impact on technological capabilities. We also included two-period lagged observations of the growth of the GDP per capita as an explanatory variable in the baseline equation of the inverted technological gap in order to account for the mechanism of learning by doing and increasing returns to scale (pseudo-Verdoorn effect) and found a positive but non-significant effect. Since GDP per capita growth and technological capabilities (current and lagged observations) are the dependent and independent variables in Table 2 respectively, we included the two-period lagged observations of the GDP per capita growth in the baseline equation in Table 3 in order to avoid possible objections regarding causality issues. That said, let us now examine the impact of currency undervaluation on functional income distribution.

In Table 4, we can observe a negative relationship between RER and the wage share, as expected.

Table 4 – Wage share and RER misalignment

<i>Dependent variable:</i> <i>Wage share (%GDP)</i>	Pooled OLS	Fixed-Effects	GMM-diff	GMM-system
Wage share, lagged	0.9053*** (29.19)	0.2392* (2.12)	0.6187 (1.50)	0.7962** (3.22)
Technological capabilities	-0.1296* (-2.10)	-0.1999* (-2.17)	0.4993 (1.18)	0.2339 (1.38)
Technological capabilities, lagged	0.1320* (2.16)	0.2269* (2.17)	-0.4395 (-0.96)	-0.2273 (-1.03)
RER misalignment	-0.0227 (-0.74)	-0.2641*** (-4.59)	-0.1303 (-0.76)	-0.2793** (-2.89)
GDP per capita growth, two-period lagged	-0.1813 (-0.25)	-1.3614 (-1.65)	0.4648 (0.24)	-0.6492 (-0.35)
Population (in million)	0.0045 (0.98)	-0.1911 (-1.04)	-0.0442 (-0.12)	0.0036 (0.20)
Constant	-0.0959** (-2.68)	-0.0357 (-0.08)		-0.1944 (-0.86)
Observations	155	155	101	155
Instruments			11	16
Hansen test of joint validity of instruments (p-value)				0.1977

Note:

1. Below the coefficients we report the t statistics.
2. Two-step standard errors are robust to the Windmeijer (2005) heteroscedasticity correction, which greatly reduces the downward bias of the one-step standard error.
3. In both GMM-diff and -system Population and time dummies are strictly exogenous variables.
4. The first and the second lags of the endogenous variables were used as instruments for the endogenous variables in the GMM-diff and -system.
5. We have collapsed the instruments in order to restrict the number of instruments (Roodman, 2006).
6. The Hansen test: the null hypothesis is that the instruments are not correlated with the residuals.
7. \*\*\*  $p < 0.001$ , \*\*  $p < 0.01$ , \*  $p < 0.05$ .

Table 4 shows that the coefficient of the RER misalignment is negative and highly significant in the GMM system model. This result suggests that undervalued currency reduces the wage share possibly by increasing domestic prices (or reducing the real wages) due to the exchange rate pass-through mechanism and also by raising profit margins.

Let us now present our estimate of the net impact of undervaluation on long-run growth. First, if we substitute the parameters obtained from our estimate in Table 2 into the extended growth equation (3), we have:

$$(q_{i,t} - q_{i,t-1})/4 = -0.054q_{i,t-1} - 0.0016UNDERVAL_{i,t} \quad (8)$$

where  $\beta_1 = -0.054$ ,  $\beta_2 = 0.0068$ ,  $\beta_3 = 0.0158$ ,  $\beta_4 = 0$ ,  $\zeta = 0.4080$  and  $\lambda = -0.2793$ . Therefore, when we take into account the partial effects of technological capabilities and the wage share on long-run growth we observe a small, negative impact of undervaluation on growth. Our estimates show that if a country depreciated its currency by, say 10%, then the long-run growth rate would decrease by  $-0.0016 \times$

$10/100 = -0.00016$  or approximately  $-0.016\%$ . Thus, our results from the extended model described in Section 2 differ from most of the literature on RER and growth in developing countries.

In short, our empirical model explicitly considering technological capabilities and functional income distribution suggests that the average net impact of RER undervaluation on growth is negative and statistically significant.

## 5 Concluding remarks

This article is an attempt to re-evaluate the literature on RER and growth by taking into account the relationship between income distribution, the level of technological capabilities and growth in developing economies. We have pointed out how economists and policymakers alike have, by and large, neglected so far the impact of currency undervaluation on income distribution, and how changes in income distribution can affect the level of technological capabilities, consumption patterns, production structure, foreign trade and growth. Our empirical model suggests that, once functional income distribution and the relative level of technological capabilities are explicitly taken into account, the direct impact of RER misalignments on growth performance of developing countries becomes statistically non-significant. In fact, we find that the RER only affects growth indirectly through its impacts on distribution and technological change. Our estimates have shown, however, that the indirect impact of currency undervaluation on growth in developing countries is negative and statistically significant.

These results have some important implications, especially in terms of policy. Our empirical findings show the necessity of further testing of the relationship between RER and growth with different control variables and different datasets. Arguably, this findings may vary for each country and period of time considered separately. This hypothesis could be tested by time-series analysis, given the availability of reliable data over a sufficiently sizable time span, say, more than 100 observations, which may still considered by some analysts as a small sample for time-series analysis. In the end of the day, the impact of undervaluation on growth is an open empirical question. However, our empirical study strongly suggests that researchers and policymakers may be neglecting important issues, such as the impact of income distribution on growth, while designing macroeconomic and industrial policy prescriptions.

## References

- Aguirre, A. and Calderón, C. 2005. Real exchange rate misalignments and economic performance, Central Bank of Chile, Economic Research Division, April.
- Alesina, A., and Rodrik, D. 1994. Distributive Politics and Economic Growth. *Quarterly Journal of Economics*, vol. 109, no. 2, p. 465–90.
- Amable, B. and Verspagen, B. 1995. The Role of Technology in Market Share Dynamics, *Applied Economics*, vol. 27, no. 2, 197–204.
- Arellano, M., and Bond, S. 1991. Some tests of specification for panel data: montecarlo evidence and an application to employment equations. *Review of Economic Studies*, vol. 58, no. 2, p. 277–297.
- Arellano, M., and Bover, O. 1995. Another Look at the Instrumental-Variable Estimation of Error-Components Models. *Journal of Econometrics*, vol. 68, no. 1, p. 29–52.
- Barro, R. J. 2000. Inequality and growth in a panel of countries. *Journal of Economic Growth*, vol. 5, no. 1, p. 5–32.
- Bhaduri, A. and Marglin, S. 1990. Unemployment and the real wage: the economic basis of contesting political ideologies. *Cambridge Journal of Economics*, vol. 14, p. 375-93.

- Bleaney, M. and Greenaway, D. 2001. The impact of terms of trade and real exchange rate volatility on investment and growth in sub-Saharan Africa, *Journal of Development Economics*, vol. 65, p. 491–500.
- Blecker, R.A. 1989. International competition, income distribution and economic growth, *Cambridge Journal of Economics*, vol. 13, no 3, p. 395–412.
- Blecker, R.A. 2016. Wage-led versus profit-led demand regimes: the long and the short of it. *Review of Keynesian Economics*, vol. 4, no 4, p. 373–390.
- Blundell, R. and Bond, S. 1998. Initial conditions and moment restrictions in dynamic panel data models. *Journal of Econometrics*, vol. 87, p. 115–143.
- Bohman, H. and Nilsson, D. 2007. Income inequality as a determinant of trade flows. *International Journal of Applied Economics*, vol. 4, no. 1, p. 40–59.
- Castelló-Climent, A. 2010. Inequality and growth in advanced economies: an empirical investigation. *Journal of Economic Inequality*, vol. 8, no. 3, p. 293–321.
- Castelló-Climent, A. and Doménech, R. 2002. Human capital inequality and economic growth: some new evidence. *Economic Journal*, vol. 112, no. 478, pp. C187–C200.
- Clarke, G. R. G. 1995. More evidence on income distribution and growth. *Journal of Development Economics*. vol. 47, p. 403–427.
- Cottani, J. A., Cavallo, D. F., Khan, M. S. 1990. Real exchange rate behavior and economic performance in LDCs. *Economic Development and Cultural Change*, vol. 39, p. 61–76.
- Couharde, C. and Sallenave, A. 2013. How do currency misalignments' threshold affect economic growth? *Journal of Macroeconomics*, vol. 36, p. 106–120.
- Dalgin, M., Trindade, V. and Mitra, D. 2008. Inequality, nonhomothetic preferences, and trade: a gravity approach. *Southern Economic Journal*, vol. 74, no. 3 p. 747–774.
- Deininger, K. and Squire, L. 1996. A new data set measuring income inequality. *Journal of Development Economics*, vol. 57, no. 2, p. 259–287.
- Dollar, D. 1992. Outward-oriented developing economies really do grow more rapidly: evidence from 95 LDCs 1976–1985, *Economic Development and Cultural Change*, vol. 40, 523–44.
- Dutt, A. 2017. Inequality, the wage share and economic growth. Forthcoming in *Review of Keynesian Economics*.
- Fagerberg, J. 1988. International competitiveness, *The Economic Journal*, vol. 98, no. 391, 355–374.
- Forbes, K. J. 2000. A reassessment of the relationship between inequality and growth. *American Economic Review*, vol. 90, no. 4, p. 869–87.
- Gala, P. 2007. Real exchange rate levels and economic development: theoretical analysis and econometric evidence. *Cambridge Journal of Economics*, vol. 32, no. 2, 273–288.
- Gala, P. and Libanio, G. 2010. Exchange rate policies, patterns of specialization and economic development: theory and evidence in developing countries. Working Paper 211. Sao Paulo Business Administration School, Getulio Vargas Foundation.
- Ghura, D. and Grennes, T. J. 1993. The real exchange rate and macroeconomic performance in sub-Saharan Africa, *Journal of Development Economics*, vol. 42, p. 155–174
- Gluzmann, P. A., Levy-Yeyati, E., and Sturzenegger, F. 2012. Exchange rate undervaluation and economic growth: Díaz Alejandro (1965) revisited. *Economics Letters*, vol. 117, p. 666–672.
- Gouvea, R. R. and Lima, G. T. 2010. Structural change, balance-of-payments constraint, and economic growth: evidence from the multisectoral Thirlwall's law, *Journal of Post Keynesian Economics*, vol. 33, no. 1, 169–204.
- Guzman, M., Ocampo, J.A., and Stiglitz, J. 2017. Real Exchange Rate Policies for Economic Development. Retrieved from <https://www8.gsb.columbia.edu/faculty/jstiglitz/sites/jstiglitz/files/mg-jao-jes-RER.PDF>.
- Halter, D., Oechslin, M., and Zweimüller, J. 2014. Inequality and Growth: The Neglected Time Dimension. *Journal of Economic Growth*, vol. 19, no. 1, p. 81–104.

- Hartmann, D., Guevara, M. R., Jara-Figueroa, C., Aristarán, M., and Hidalgo, C. A. 2015. *Linking Economic Complexity, Institutions and Income Inequality*. Working Paper.
- Hughes, K. S. 1986. Exports and innovation: a simultaneous model, *European Economic Review*, vol. 30, 383–399.
- Inklaar, R. and Timmer, M. P. 2013. *Capital, labor and TFP in PWT8.0*. Groningen Growth and Development Centre, University of Groningen.
- Kaldor, N. 1955. Alternative Theories of Distribution, *Review of Economic Studies*, Vol. 23, p. 83–100
- Kiefer, D., and Rada, C. 2015. Profit maximising goes global: the race to the bottom, *Cambridge Journal of Economics*, vol. 39, no. 5, p. 1333–50.
- León-Ledesma, M. A. 2002. Accumulation, innovation and catching-up: an extended cumulative growth model, *Cambridge Journal of Economics*, vol. 26, 201–216.
- Levy-Yeyati, E., Sturzenegger, F., and Gluzmann, P. A. 2013. Fear of appreciation. *Journal of Development Economics*, vol. 101, p. 233–247.
- Lee, K.Y, and Hummels, D. 2017. The income elasticity of import demand: micro evidence and an application. *NBER Working Paper*, no. 23338.
- Li, H. and Zou, H. 1998. Income inequality is not harmful for growth: theory and evidence. *Review of Development Economics*, vol. 2, no 3, p. 318–334.
- Lima, G.T., and Porcile, G. 2013. Economic growth and income distribution with heterogeneous preferences on the real exchange rate, *Journal of Post Keynesian Economics*, vol. 35, no. 4, p. 651–674.
- Loayza, N., Fajnzylber, P., Calderón, C., 2005. Economic growth in Latin America and the Caribbean: stylized facts, explanations, and forecasts. *The World Bank Latin America and the Caribbean Regional Studies Program*, Washington, DC: The World Bank.
- Matsuyama, K. 2000. Endogenous Inequality. *The Review of Economic Studies*, vol. 67, no. 4, p. 743–759
- Mirrlees, J. 1971. An Exploration in the Theory of Optimum Income Taxation, *Review of Economic Studies*, vol. 38, no. 114, p. 175–208.
- Mitra, D. and Trindade, V. 2003. Inequality and trade, NBER Working Paper No. 10087.
- Nouira, R. and Sekkat, K. 2012. Desperately seeking the positive impact of undervaluation on growth, *Journal of Macroeconomics*, vol. 34, p. 537–552.
- OECD. 2015. *In It Together: Why Less Inequality Benefits All*, OECD Publishing, Paris.
- Ostry, J., Berg, A. and Tsangarides, C. 2014. Redistribution, Inequality, and Growth. *IMF Staff Discussion Note*.
- Perotti, R. 1996. Income distribution, and democracy: what the data say. *Journal of Economic Growth*, vol. 1, no. 2, p. 149–187.
- Perraton, J. 2003. Balance-of-payments constrained economic growth and developing countries: an examination of Thirlwall’s hypothesis. *International Review of Applied Economics*, vol. 17, no. 1, 1–22.
- Persson, T., and Tabellini, G. 1994. Is inequality harmful for growth? *The American Economic Review*. vol. 84, no. 3, p. 600–621.
- Razmi, A., Rapetti, M., and Skot, P. 2012. The real exchange rate and economic development, *Structural Change and Economic Dynamics*, vol. 23, p. 151–169.
- Ribeiro, R.S.M., McCombie, J.S.L., and Lima, G.T. 2016. Exchange rate, income distribution and technical change in a balance-of-payments constrained growth model. *Review of Political Economy*, vol. 28, no. 4, p. 545–565.
- Rodrik, D. 2008. The real exchange rate and economic growth, *Brookings Papers on Economic Activity*, vol. 2008, no. 2, 365–412.
- Roodman, D. 2009. How to do xtabond2: an introduction to difference and system GMM in Stata. *The Stata Journal*, vol. 9, no. 1, p. 86–136.



- Rosenzweig, M.R. and Binswanger, H. P. 1993. Wealth, weather risk and the composition and profitability of agricultural investments. *The Economic Journal*, vol. 103, no. 416, p. 56–78.
- Rowthorn, R.E. 1999. Unemployment, wage bargaining and capital-labour substitution. *Cambridge Journal of Economics*, vol. 23, no 4, p. 413-425.
- Schröder, M. 2013. Should developing countries undervalue their currencies? *Journal of Development Economics*, vol. 105, p. 140–151.
- Storm, S. and Naastepad, C.W.M. 2011. The productivity and investment effects of wage-led growth. *International Journal of Labour Research*, vol. 3, no 2, p. 197-218.
- Thirlwall, A.P. 1979. The balance of payments constraint as an explanation of international growth rate differences. *Banca Nazionale del Lavoro Quarterly Review*, no. 128, March, 45–53.
- Vargas Sánchez, G., and Luna, A. 2014. Slow growth in the Mexican economy, *Journal of Post Keynesian Economics*, vol. 37, no. 1, p. 115–33.
- Vaz, P. H. and Baer, W. 2014. Real exchange rate and manufacturing growth in Latin America. *Latin American Economic Review*, vol. 23.
- Vergeer, R. and Kleinknecht, A. 2010-11. The impact of labor market deregulation on productivity: a panel data analysis of 19 OECD countries (1960-2004). *Journal of Post Keynesian Economics*, vol. 33, no 2, p. 369-405.

## Appendix 1

List of countries					
Argentina	Burundi	India	Korea, Republic of	Namibia	South Africa
Armenia	China	Indonesia	Kyrgyzstan	Niger	Sri Lanka
Azerbaijan	Colombia	Iran	Lesotho	Nigeria	Tanzania
Bahamas	Costa Rica	Iraq	Macao	Panama	Thailand
Bahrain	Dominican Republic	Israel	Macedonia	Peru	Trinidad & Tobago
Belarus	Egypt	Jamaica	Mauritius	Philippines	Tunisia
Bolivia	Gabon	Jordan	Mexico	Russia	Turkey
Brazil	Georgia	Kazakhstan	Moldova	Senegal	Ukraine
Burkina Faso	Hong Kong	Kenya	Mongolia	Singapore	Venezuela

## Appendix 2

Name	Definition	Source
Real GDP per capita (RGDPCH)	PPP Converted GDP Per Capita at 2005 constant prices	PWT
Real GDP per capita growth	$(1/4)\Delta(\text{RGDPCH})$	Authors' calculation
Initial real GDP per capita	Initial GDP per capita for each 4-year period	Authors' calculation
XRAT	Exchange rate to US dollar	PWT
PPP	Purchasing Power Parity over GDP (in national currency units per US\$)	PWT
RER	$\text{RER} = \text{XRAT}/\text{PPP}$	Authors' calculation
Labour productivity (RGDPL2WOK)	PPP Converted GDP Laspeyres per worker at 2005 constant prices (RGDPL2WOK)	PWT
US labour productivity	US RGDPL2WOK	PWT
Technological capabilities	Country labour productivity/US labour productivity	Authors' calculation
Wage share	Share of labour compensation in GDP at current national prices (LABSH)	PWT
Government spending (%GDP)	Government Consumption Share of PPP Converted GDP Per Capita at 2005 constant prices (KG)	PWT
PL_X	Price level of exports, price level of USA GDP in 2005	PWT
PL_M	Price level of imports, price level of USA GDP in 2005	PWT
Terms of trade	$\text{PL}_X/\text{PL}_M$	Authors' calculation
Population (in mil)	Population in millions (POP)	PWT