

# The Health Influence on Returns to Education in Brazil: a nonlinear approach

*Leticia Xander Russo*\*

*Joilson Dias*\*

## ABSTRACT

This paper investigates the returns to education in terms of individuals' health in Brazil. We use the Heckman procedure (1979) and a nonlinear model that allows the consideration of the existence of increasing returns. The study employs microdata from National Survey by Household Sample for 2003 and 2008. The health status is measured by self-assessment of individuals. We determine that the rate of returns decreases until the fourth and fifth years of schooling, that is, until the completion of primary education when increasing returns start. The evidence also indicates that the rate of return to education is lower for individuals in poor health; for people with 15 or more years of schooling, the rate of return is 10% to 14.5% lower for those who are unhealthy.

**Keywords:** Return to education; Health; Nonlinear model

## RESUMO

O artigo investiga o efeito do estado de saúde na taxa de retorno da educação. O método empregado consiste em um modelo não linear, que permite a existência de retornos crescentes, e no procedimento de Heckman (1979). O estado de saúde é mensurado pela autoavaliação dos indivíduos. Com base nos dados da PNAD de 2003 e 2008, é encontrado que a taxa de retorno da educação decresce até o quarto e quinto ano de escolaridade, isso é, o retorno se torna crescente apenas a partir da conclusão das séries iniciais do ensino fundamental. Os resultados também apontam que a taxa de retorno é inferior para indivíduos que não referiram uma boa saúde; para indivíduos com 15 ou mais anos de escolaridade, a taxa de retorno é de 10% a 14.5% menor para indivíduos não saudáveis.

**Palavras-chave:** Retorno da educação; Saúde; Modelo não linear.

**JEL classification:** I1; I2; J2

**Área 12** - Economia Social e Demografia Econômica

---

\*Department of Economics, State University of Maringá.

## 1. Introduction

The relationship between health with schooling and income is well established by the literature. This relationship has been found in different countries and various measures of health have confirmed these findings.

First, healthier populations might have higher schooling levels. Grossman (2000) argues that healthy people may be more efficient producers of additions to the stock of knowledge. Individuals in poor health miss more days of school and they learn less during the school year. Previous studies have shown empirical evidence of this relationship by addressing the effect of low birth weight on adult outcomes in twins (Black, Devereus & Salvanes, 2007; Oreopoulos, Stabile, Walld & Roos, 2008), individual shocks *in utero* (Almond, 2006; Almond, Edlund & Plame, 2009) and early childhood nutrition (Maluccio et al., 2009).

Second, better health is associated with higher labor productivity and time available to work, which are essential factors in the labor market and, therefore, income. Healthier people tend to have higher labor productivity due to their greater physical energy and mental clearness, besides having a greater investment in human capital, the main driver of productivity (Bloom & Canning, 2000). Furthermore, Smith (1999) showed that poor health is associated with lower income and fewer accumulated assets because people with poor health have increased medical expenses and limitations on working, so healthier people can work for more hours in a week and more weeks in a year. Bloom and Canning (2000, p.1209) conclude that “poor health is more than just a consequence of low income; it is also one of its fundamental causes”.

On the other hand, although the literature is replete with studies of the relationship between health status and socioeconomic variables, especially education and income, estimates of return to education that include health status are limited. In this paper, we investigate whether the returns to education change in the context of poor health and the year of schooling for which the difference intensifies. Specifically, we examine the rate of return to education in terms of individuals' health in Brazil.

The remainder of this paper is organized as follows: section 2 provides a brief summary of studies in relation the rate of return and nonlinearity; section 3 explains our empirical strategies and describes the data set from Brazil; in section 4, the empirical findings are reported. Finally, section 5 presents the paper's conclusions.

## 2. Nonlinearity in the education

In the literature on the schooling returns, Mincer (1974), in his seminal work, estimates the wage equation in which the logarithm of hourly earnings is explained by schooling years, experience and the square of experience. In this model, the estimated coefficient of schooling is interpreted as the return of an additional year of schooling. The pioneering work of Mincer has been repeated by several authors for different countries and periods (Psacharopoulos, 1994; Psacharopoulos & Patrinos, 2004; Rauch, 1993; Blackburn & Neumark, 1993; Moretti, 2004; Pons & Gonzalo, 2001).

In particular in Brazil, numerous studies estimated the return to education based on the Mincer equation, such as Psacharopoulos (1987), Leal and Werlang (1991), Blom, Holm-Nielsen and Verner (2001) and Araújo Júnior and Silveira Neto (2004). These studies, although important in the literature, did not consider the sample selection bias discussed by Heckman (1979).

Heckman (1979) investigated the bias that resulted from estimations using nonrandomly selected samples to analyze behavioral relationships. For example, when observations on wage are available only for those who are working, the wage offered by employers exceeds their personal reservation wage. A two-step process is used to correct the bias. The Heckman approach has been largely used in Brazilian empirical analysis, including Kassouf (1994), Sachsida, Loureiro and Mendonça (2004), Resende and Wyllie (2006) and Dias et al. (2013).

In general, a linear rate of return to education is often used in such literature. However, additional empirical studies indicate the nonlinearity of the returns. Linear models assume that the returns to education are identical for each level of education, while nonlinear models allowing for different returns with different educational years.

Analyzing the return to education by country, Psacharopoulos (1985) found that the returns are highest for primary education. Heckman, Lochner and Todd (2008) considered a nonparametric approach and nonlinear earnings for each year of schooling. They estimated the marginal internal rates of return to education using data from U.S. decennial Censuses and the Current Population Survey. It is found that the returns for graduating from high school are larger than the returns of graduating from college. Park (2011) explored the return to education in terms of respondents to the National Longitudinal Survey of Youth who changed jobs after an intervening period of education reinvestment. A linear rate of return to education is rejected. The marginal rate of return increases in the former education level and with 15 years of the former level, the maximum, the real hourly rate of pay increases approximately 20% with an additional year of investment. In Brazil, Dias et al. (2013) estimated the rates of return by establishing the possibility of increasing returns with a nonlinear model. They found that increased returns to education start between four and five years of schooling and that the rate of returns for the first year decreases in the subsequent years. It is reached again only after almost concluding secondary education.

In terms of specific groups, Lamichhane and Sawada (2013) estimated the rate of returns to education for individuals with disabilities in Nepal. The results indicated that the return to investment in education among persons with disabilities is between 19.3% and 25.6% higher than those without disabilities. High returns are associated with low educational level group.

### **3. Methodology**

#### *3.1. Nonlinear model*

Acemoglu (1996) discussed a microfoundation for increasing returns in human capital accumulation, emphasizing the matching effect, that is, the rate of return for other firms will also increase when a group of firms invests more, which affects the educational decisions of workers. In other words, if a group of workers increases its education, firms will invest more hoping to employ these workers, so wages will increase for all, even for some of the workers who have not invested in their human capital. Acemoglu explores a non-Walrasian approach. In contrast, Dias et al. (2013) developed a Walrasian allocation of the Acemoglu model, following the model proposed by Yamarik (2008).

The theoretical model of Dias et al. (2013) investigates the returns to scale in producing human capital from the relationship between the wage rate with years of schooling, schooling squared, schooling cubed, experience, experience squared, and other control variables.

This paper employs the Dias et al. (2013) model, with returns to scale in producing human capital but including a health variable. Accordingly, we consider that, in addition to education and experience, health also plays an important role in human capital.

It is assumed that there are  $n$  competitive firms in producing the product,  $y_n$ . The production function of firm  $n$  is

$$y_n = A_n K_n^{1-\beta} H_n^\beta \quad (1)$$

where  $A_n$  is technology, and  $K_n$  is the capital stock, both of which depend on qualified human capital.  $H_n$  is the level of production that is dependent on the choice of human capital. Thus, human capital has the following specification

$$H_n = \sum_{i=1}^{L_n} h_i = \sum_{i=1}^{L_n} e^{\phi_i(S,E,H)} = L_n e^{\phi_i(S,E,H,O)} \quad (2)$$

$L_n$  is the amount of human capital with qualification  $i$  ( $h_i$ ) hired by the company  $n$ . Thus, human capital is a function of schooling ( $S$ ), experience ( $E$ ), health ( $H$ ) and other characteristics of the individual ( $O$ ).

However, it is not always possible for the firm to choose the level of education of individuals to hire because it cannot find available people with such human capital. The education level,  $i$ , is given, and the firm chooses only the optimal amount of this human capital,  $L_n$ . Therefore, the condition for profit maximization follows

$$w_{hi} = \beta A_n k_n^{1-\beta} e^{\beta \phi_i(S,E,H,O)} \quad (3)$$

In the proposed model, wages ( $w_{hi}$ ) depend on technology ( $A$ ), the capital/labor ( $k_n=K_n/L_n$ ) and human capital associated with the experience, schooling and health. Because  $A_n$  and  $k_n$  are given at one point in time, wage depend on the human capital of the worker  $i$ .

According to equation (3), rates of return are associated with education, with an expected higher rate of return to higher educational levels. Similar to education, individual health is also correlated with rates of return, so individuals with better health should have higher returns. The technology ( $A_n$ ) and the capital stock per worker ( $k_n$ ) influence the real wage, but have no effect on the rate of return to education.

Given a simple extension of the Mincerian equation, the authors investigated possible increased returns due to individual human capital, and, if increasing returns exist, it is possible to determine the level of schooling at which they begin (threshold effect).

Finally, adding to the equation the interaction of health with schooling, schooling squared and schooling cubed with the purpose of considering health status on the rate of return to education, we have

$$\ln(w'_i) = \beta_0 + \beta_1 S_i + \beta_2 S_i^2 + \beta_3 S_i^3 + \beta_4 S_i H + \beta_5 S_i^2 H + \beta_6 S_i^3 H + \beta_7 E_i + \beta_8 E_i^2 + \beta_9 X_i + \varepsilon_i \quad (4)$$

where  $X$  is a matrix of control variables. Thus, the estimated rate of return to education is

$$\frac{\partial \ln(w)}{\partial S} = \hat{\beta}_1 + 2\hat{\beta}_2 S + 3\hat{\beta}_3 S^2 + \hat{\beta}_4 H + 2\hat{\beta}_5 S H + 3\hat{\beta}_6 S^2 H \quad (5)$$

The marginal rate of return is therefore

$$\frac{\partial^2 \ln(w)}{\partial S^2} = \hat{\beta}_2 + 6\hat{\beta}_3 S + 2\hat{\beta}_5 H + 6\hat{\beta}_6 SH = 0 \quad (6)$$

where  $\partial^2 \ln(w)/\partial S^2 > 0$  ( $< 0$ ) indicates increasing (diminishing) rates of return to education. Therefore, the above theoretical model allows the estimation of gains for each school year.

The health variable (H) assumes a value of one for healthy individuals and is zero otherwise.

### 3.2. Econometric Model Specifications

The estimated model takes the following form:

$$\ln(w_i) = \beta_0 + \beta_1 S + \beta_2 S^2 + \beta_3 S^3 + \beta_4(\text{exp}) + \beta_5(\text{exp})^2 + \beta_6(\text{dformaljob}) + \beta_7(\text{dfemale}) + \beta_8(\text{dmarried}) + \beta_9(\text{d2008}) + \beta_{10}(\text{dreportedhealth}) + \gamma_1(\text{race}) + \gamma_2(\text{region}) + \varepsilon_i \quad (7)$$

where  $\ln(w_i)$  denotes the logarithm of the monthly wage per hour;  $S$  is schooling; and  $(\text{exp})$  is experience. The following are dummy variables:  $(\text{dformaljob})$ , assumes a value of one if the worker has a formal job and is zero otherwise;  $(\text{dfemale})$ , assumes a value of one if woman and is zero otherwise;  $(\text{dmarried})$ , assumes a value of one if married and is zero otherwise;  $(\text{d2008})$ , assumes a value of one if year 2008 and is zero otherwise;  $(\text{dreportedhealth})$ , assumes a value of one if individual reported health and is zero otherwise;  $(\text{race})$ , four dummy variables to distinguish between white (base), black, yellow and brown;  $(\text{region})$ , five dummy variables to distinguish the Northeast (base), North, Midwest, Southeast and South.

To avoid a possible selection bias, which occurs because unemployed people only accept a job if the earnings are higher than their reservation wage, we used Heckman's (1979) approach. Thus, it is considered the selection equation, namely: individual works (dependent variable), schooling; married, number of family members, woman with children under age 14, searched for work and chronic diseases.

### 3.3. Data Description

The data we used are from the National Survey by Household Sample (PNAD) for the years 2003 and 2008, which have a special supplement on health.

Health status is measured by individual self-assessment. The individual evaluates their health as very good, good, fair, poor or very poor. In this paper, we consider good health to be very good or good health and poor health otherwise.

For the sample selection, the following filters were used: the sample includes individuals between 20 and 64 years old; individuals with an hourly wage of up to R\$ 600; and the Federal District (Brasília) was excluded from the sample because its economic activity is concentrated in the public sector. Experience is calculated as the individual's age minus the age when they started working. Schooling is considered in years and ranges from 0 to 15 years, where 15 refer to 15 or more years of study. Table 1 shows the descriptive statistics of the variables used in this paper.

Table 1: Descriptive Statistics

Variable Name	Obs.	Mean	Std. Dev.	Min.	Max.
Log hourly wage	281 127	1.2982	0.9236	-5.971	6.397
Years of schooling	416 194	7.6079	4.4524	0	15
Experience	316 720	22.4106	12.8425	0	60
Number of family members	417 089	3.6329	1.5089	1	17
Female	418 701	0.5116	0.4999	0	1
White (default category)	418 701	0.4763	0.4994	0	1
Black	418 701	0.0771	0.2668	0	1
Brown	418 701	0.4421	0.4966	0	1
Yellow	418 701	0.0046	0.0673	0	1
Married	378 276	0.8261	0.3790	0	1
Formal job	418 701	0.3307	0.4705	0	1
Northeast (default category)	418 701	0.3020	0.4591	0	1
North	418 701	0.1127	0.3163	0	1
Midwest	418 701	0.1146	0.3186	0	1
Southeast	418 701	0.3127	0.4636	0	1
South	418 701	0.1579	0.3646	0	1
d2008	418 701	0.5152	0.4998	0	1
Health	418 684	0.7449	0.4359	0	1
Individual reported health	418 701	0.5705	0.4949	0	1
Worked in the reference week	418 681	0.6791	0.4668	0	1
Woman with child <14 years	418 701	0.0538	0.2256	0	1
Searched for work	418 681	0.1304	0.3367	0	1

Fig. 1 shows the average hourly wage by years of schooling in terms of self-reported health. In brief, those who reported good health have an hourly wage that is higher than those who indicated poor health, with a marked difference especially for highly qualified people with 15 years or more of schooling.

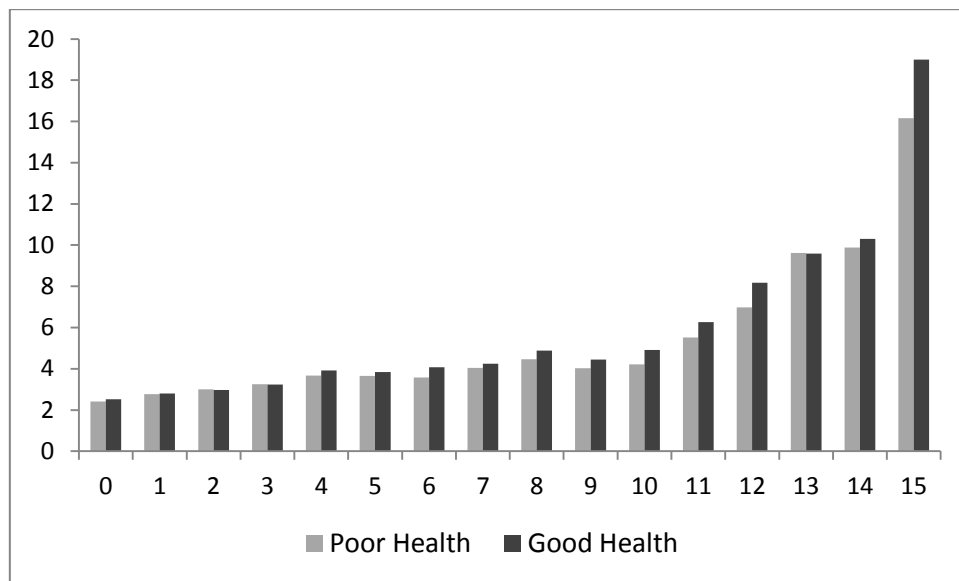


Fig. 1. Hourly wage for years of schooling in terms of self-reported health

In addition, fig. 2 displays the concentration of individuals with poor health at lower levels of schooling, showing the positive relationship between health and education. For individuals in poor health, more than half reported having up to 4 years of schooling, while for individuals in good health, approximately 50% have at least 9 years of schooling. Undergraduates and graduates include 17% of the individuals in good health and only 6% in poor health.

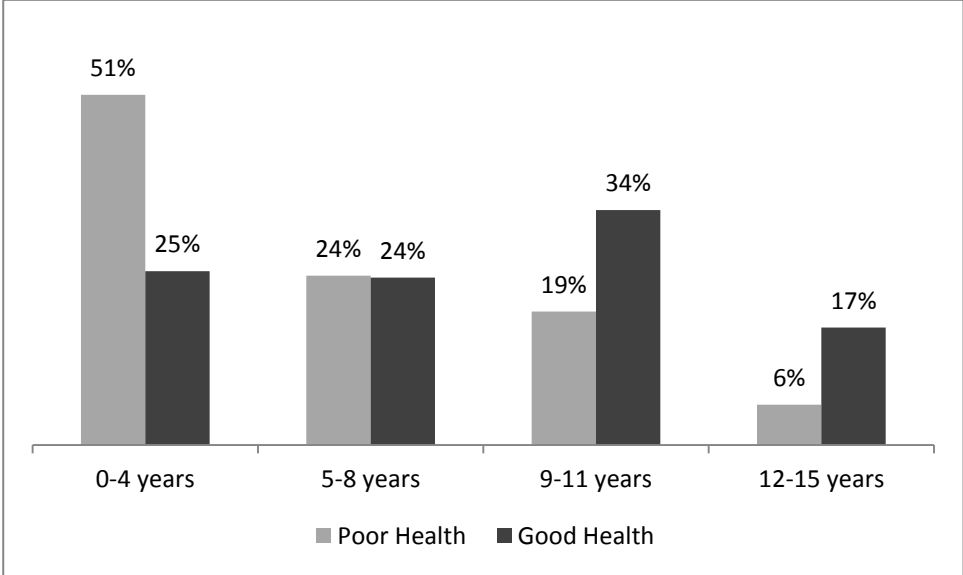


Fig. 2. Distribution of individuals by education level in terms of self-reported health

#### 4. Returns to Education

The returns to education are analyzed in two ways according to the table 2. *i)* The first column presents the results of equation (4) and includes the interaction between education and health. *ii)* The second column shows the estimation of equation (7) for individuals in poor health, and the third column shows the estimate for individuals in good health. Both cases use equations (5) and (6) to estimate the rate of return and the marginal rate.

The equations are estimated by ordinary least squares (OLS) and use the procedure of Heckman (1979) to correct the selectivity bias. The statistical test indicates that the sample selection bias,  $\text{athrho}$ , was statistically significant at 5% in all models, indicating a correlation between the wage equation and the selection equation. Therefore, the Heckman method is the most appropriate for the analysis. In addition, sample weights and stratification are considered.

In all estimates, the coefficient of the formal job indicated that, considering the effects of other variables, the wage of individuals with a formal job was superior to that of all other individuals, especially among groups who reported poor health. Females indicated wages approximately 24% less than men in all groups, while married people had wages approximately 10.6% higher than unmarried people. For race, blacks and browns had the lowest wages, approximately 14% lower than whites (omitted), while yellow presented wages of 15% higher than whites. All regions showed a wage higher than those in the Northeast (omitted). The Southeast region, which had better wages, reported an hourly wage approximately 45% higher than that in the Northeast. Moreover, based on the interaction (*HealthXSchooling*), a positive effect of schooling on health was observed.

Table 2: Estimated log of hourly wage with interaction and separate equations for health

Log hourly wage	Health Interaction		Poor Health		Good Health	
	Coef.	Std. Err.	Coef.	Std. Err.	Coef.	Std. Err.
Schooling	0.0991***	(0.00538)	0.124***	(0.0062)	0.131***	(0.00464)
Schooling <sup>^2</sup>	-0.0103***	(0.00095)	-0.0139***	(0.00101)	-0.0147***	(0.000634)
Schooling <sup>^3</sup>	0.0007***	(0.0005)	0.0009***	(0.0004)	0.000943***	(2.69e-05)
Experience	0.0309***	(0.00049)	0.0235***	(0.00111)	0.0316***	(0.0006)
Experience <sup>^2</sup>	-0.0004***	(0.00009)	-0.0003***	(0.0002)	-0.0004***	(0.0002)
Formal job	0.138***	(0.00446)	0.260***	(0.0077)	0.108***	(0.0047)
Female	-0.264***	(0.00396)	-0.252***	(0.0083)	-0.269***	(0.0042)
Married	0.0890***	(0.00457)	0.0748***	(0.0107)	0.0966***	(0.0051)
d2008	0.137***	(0.00657)	0.160***	(0.0103)	0.131***	(0.0066)
Individual reported health	0.0214***	(0.00356)	-0.0002	(0.0075)	0.0268***	(0.0039)
HealthXSchooling	0.0424***	(0.00454)				
HealthXSchooling <sup>^2</sup>	-0.0059***	(0.00093)				
HealthXSchooling <sup>^3</sup>	0.0003***	(0.00004)				
Black	-0.146***	(0.00694)	-0.140***	(0.0140)	-0.147***	(0.0075)
Yellow	0.139***	(0.0321)	0.123**	(0.0515)	0.141***	(0.0364)
Brown	-0.153***	(0.00457)	-0.138***	(0.0084)	-0.156***	(0.0049)
Midwest	0.340***	(0.0112)	0.336***	(0.0154)	0.338***	(0.0121)
North	0.295***	(0.0109)	0.320***	(0.0149)	0.287***	(0.0117)
Southeast	0.372***	(0.00871)	0.363***	(0.0124)	0.371***	(0.0092)
South	0.336***	(0.0100)	0.347***	(0.0151)	0.329***	(0.0106)
Constant	-0.0937***	(0.0177)	-0.216***	(0.0366)	-0.0496***	(0.0185)
Observations	363,526		92,793		270,733	
<b>Worked in the ref. week</b>						
Schooling	0.0368***	(0.000693)	0.0411***	(0.0012)	0.0290***	(0.0008)
Married	0.125***	(0.00826)	0.203***	(0.0140)	0.0842***	(0.0099)
N. family members	-0.0118***	(0.00186)	0.0146***	(0.0032)	-0.0229***	(0.0022)
Woman with child <14	0.0634***	(0.0128)	0.215***	(0.0238)	-0.0066	(0.0147)
Searched for work	-0.594***	(0.00910)	-0.191***	(0.0180)	-0.711***	(0.0097)
Column	-0.0316***	(0.00695)	0.0397***	(0.0106)	-0.0169*	(0.0092)
Rheumatism	-0.248***	(0.0107)	-0.173***	(0.0137)	-0.248***	(0.0165)
Cancer	-0.500***	(0.0366)	-0.505***	(0.0448)	-0.339***	(0.0613)
Diabetes	-0.238***	(0.0145)	-0.203***	(0.0174)	-0.180***	(0.0251)
Bronchitis	-0.0704***	(0.0135)	-0.0391**	(0.0190)	-0.0435**	(0.0183)
Hypertension	-0.223***	(0.00768)	-0.155***	(0.0109)	-0.203***	(0.0104)
Heart failure	-0.239***	(0.0137)	-0.205***	(0.0159)	-0.165***	(0.0246)
Renal insufficiency	0.0423**	(0.0191)	0.0685***	(0.0226)	0.0998***	(0.0325)
Depression	-0.399***	(0.0111)	-0.380***	(0.0143)	-0.305***	(0.0179)
Tuberculosis	-0.136**	(0.0585)	-0.245***	(0.0745)	0.0819	(0.0916)
Cirrhosis	-0.0754	(0.0670)	-0.0997	(0.0764)	0.118	(0.119)
Tendinitis	0.00382	(0.0142)	0.00729	(0.0214)	0.0080	(0.0191)
Constant	0.309***	(0.0117)	-0.128***	(0.0201)	0.502***	(0.0141)
Athrho	-0.226***	(0.0135)	0.0968**	(0.0454)	-0.321***	(0.0133)
Ln sigma	-0.352***	(0.00418)	-0.303***	(0.0071)	-0.359***	(0.0048)

\*\*\* Significant at 1%; \*\* Significant at 5%; \* Significant at 10%



Table 3 and 4 summarizes the rate of return to education and the marginal rate. Years of schooling are presented at the end of the educational stages in addition to average schooling. @ represents the years of schooling that mark the start of increasing returns to schooling.

First, the rate of return is analyzed with interaction between education and health<sup>†</sup>. The return to education is higher for individuals in good health for almost all of the 15 years of schooling in comparison to those in poor health. For people with 7 and 8 years of schooling, the rate of return was found to be equal independent of health status. Increasing rate of return to education starts from 4.7 years of schooling for those in poor health and 5.4 years of schooling for those in good health.

Table 3: Return to education for good health and poor health – interaction

Years of Schooling	Good Health		Years of Schooling	Poor Health		$\Delta\%$
	$\frac{\partial \ln(w)}{\partial S}$	$\frac{\partial^2 \ln(w)}{\partial S^2}$		$\frac{\partial \ln(w)}{\partial S}$	$\frac{\partial^2 \ln(w)}{\partial S^2}$	
0	0.142	-0.032	0	0.099	-0.021	-30.3%
4	0.060	-0.008	4	0.052	-0.003	-13.3%
8	0.074	0.016	8	0.074	0.014	0%
11	0.148	0.034	11	0.138	0.028	-6.7%
15	0.331	0.058	15	0.283	0.045	-14.5%
7,6	0.069	0.013	7,6	0.069	0.013	
	@	5.396		@	4.701	

Fig. 1 illustrates the rate of return over 15 years of schooling, as well as for poor health and good health. The differential in the rate of return is higher at the ends. The rate of return for an individual without education is 30.3% lower for those in poor health. For those with 15 or more years of schooling, the rate of return is 14.5% lower than those with good health.

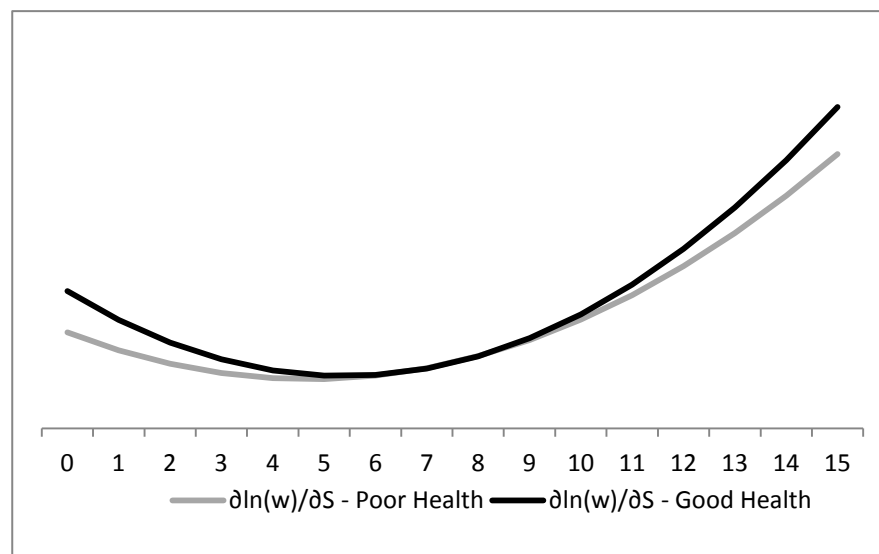


Fig. 1: Return to education in terms of health - Interaction

<sup>†</sup> Column (1) of table 2.

Next it is reported estimates for separate equations (good and poor health)<sup>‡</sup>. The Hausman test (1978) is performed to confirm whether there are differences between the coefficients. Estimates of the same equation but for group health show there are differences in the rate of return for all years of schooling and that this differential increases with qualifications (Table 4).

Table 4: Return to education for people with good health and poor health - Separate equations

Good Health			Poor Health			Δ%
Years of Schooling	$\frac{\partial \ln(w)}{\partial S}$	$\frac{\partial^2 \ln(w)}{\partial S^2}$	Years of Schooling	$\frac{\partial \ln(w)}{\partial S}$	$\frac{\partial^2 \ln(w)}{\partial S^2}$	
0	0.131	-0.029	0	0.124	-0.028	-5.3%
4	0.058	-0.007	4	0.055	-0.007	-5.2%
8	0.078	0.016	8	0.070	0.014	-10.3%
11	0.152	0.033	11	0.136	0.030	-10.5%
15	0.330	0.056	15	0.297	0.051	-10.0%
8,2	0.080	0.017	5,7	0.051	0.002	
	@	5.188		@	5.299	

The return to education is 10% lower for those in poor health compared to those in good health starting in eighth grade. Increasing returns, @, start with 5.3 years of schooling for those with poor health and 5.2 years of schooling for those with good health. Fig. 2 shows the difference in the rate of return for 15 years of schooling.

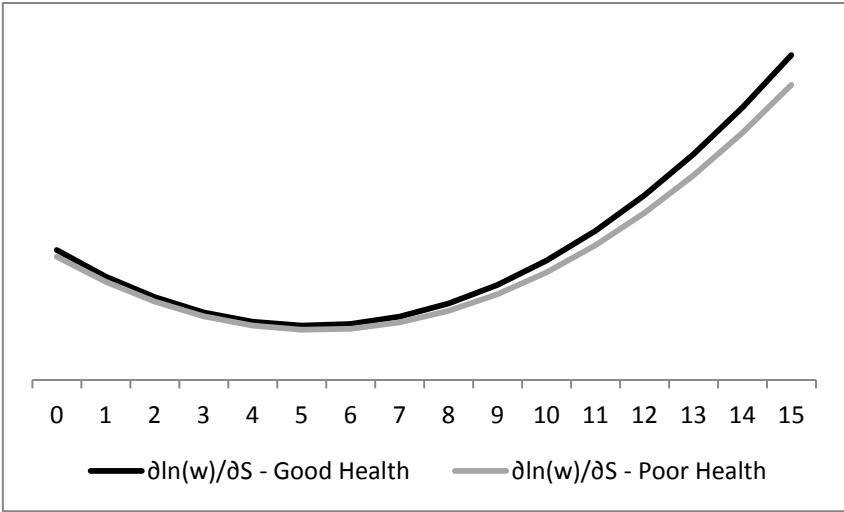


Fig. 2: Return to education in terms of health - Separate

The Hausman test allows us to determine whether the estimated coefficients for good and poor health in Table 4 are significantly different or not. The null hypothesis is that the differences in coefficients are not systematic. The test showed that the null hypothesis was rejected, indicating that the differences are systematic; that is, there are differences in the rate of return to education between individuals in poor and good health (Appendix).

<sup>‡</sup> Column (2) and (3) of table 2.

The average schooling of the two groups is noteworthy; individuals with health problems have on average 5.6 years of schooling, while individuals without health problems have a much higher average schooling, 8.3 years. This result has been found in several studies. The relationship between health and education is well established in the literature, as argued by Eide and Showalter (2011).

Therefore, although individuals in good health present higher educational levels, the results suggest that, when healthy and unhealthy people have the same level of education, they are not remunerated equally, causing a differential in the rate of return to education. In other words, lower returns to education are obtained by individuals in poor health.

In specific for people with 15 or more years of schooling, wherein the rate of return is 10% to 14.5% lower for those who are unhealthy, some characteristics of the groups are highlighted as potential explanations of this differential. The group who reported poor health is older and has more women, mean age of 45 years and 61% are women, while the mean age of the group who reported good health is 39 years and 56% are women. Another important difference between the groups refers to the sector to which they belong. There is a higher proportion of individuals with poor health working in the educational sector (33%) and lower proportion in the health sector (7%), compared to individuals with good health, 24% and 12%.

## 5. Conclusion

In Brazil, twenty-five percent of people reported being in poor health, making a large population subject to the well-established limitations described in the literature. There is strong evidence that health plays a central role in education and income; however, we also analyzed the rate of education considering health status.

In general, the rate of return decreased until four and five years of schooling, that is, until primary education was completed, at which point increasing returns began. After this point, the returns reach a maximum with 15 years of schooling. The estimation result also shows that the rate of return to education is lower for individuals in poor health; for individuals with 15 or more years of schooling, the rate of return is 10% to 14.5% lower for those who are unhealthy, which may discourage schooling by this group of individuals.

Another point is the different characteristics found between healthy and unhealthy. The average amount of schooling is 8.2 years for those in good health and 5.7 years for those in poor health. In specific for people with 15 or more years of schooling, the group who reported poor health is older and has more women. Finally, our results suggest the importance of programs targeted to individual health, or in the other ways improve their health levels, given its relationship to key variables throughout the individual's life, such as education and return.

## References

Acemoglu, D. (1996). A Microfoundation for Social Increasing Returns in Human Capital Accumulation. *Quarterly Journal of Economics*. 111(3): 779-804.

Almond, D. (2006). Is the 1918 Influenza pandemic over? Long-term effects of in utero influenza exposure in the post-1940 U.S. population. *Journal of Political Economy*. 114(4): 672-712.

Almond, D., Edlund L., & Palme, M. (2009). Chernobyl's subclinical legacy: Prenatal exposure to radioactive fallout and school outcomes in Sweden. *Quartely Journal of Economics*. 124(4): 1729-1772.

Araújo, I., & Silveira Neto, R.M. (2004). Concentração Geográfica de Capital Humano, Ganhos de Produtividade e Disparidades Regionais: Evidências para o Brasil Metropolitano. *Revista Econômica do Nordeste*, Fortaleza, 35(3).

Becker, G.S. (1962). Investment in Human Capital: A Theoretical Analysis. *The Journal of Political Economy*, 70(5).

Black, S.E., Devereux, P.J., & Salvanes, K.G. (2007). From the cradle to the labor market? The effect of birth weight on adult outcomes. *Quartely Journal of Economics*. 122(1): 409-439.

Blackburn, M., & Neumark, D. (1993). Omitted-Ability Bias and the Increase in the Return to Schooling. *Journal of Labor Economics*. 11(3).

Blom, A., Holm-Nielsen, L., & Verner, D. (2001). Education, Earnings, and Inequality in Brazil, 1982-1998: Implications for Education Policy. *Peabody Journal of Education*, 76(3): 180-221.

Bloom, D., & Canning, D. (2000). The Health and Wealth of Nations. *Science*, 287.

Dias, J., Monteiro, W.F.M., Dias, M.H.A., & Russo, L.X. (2013). Função de Capital Humano dos Estados Brasileiros: retornos crescentes ou decrescentes da educação? *Pesq. Plan. Econ.* 43(2).

Eide, E.R., & Showalter, M.H. (2011). Estimating the relation between health and education: What do we know and what do we need to know? *Economics of Education Review*, 30: 778-791.

Filer, R.K., Hamermesh, D.S., & Rees, A.E. (1996). *The Economics of Work and Pay*. New York: Harper Collins.

Grossman, M. (2000). The Human Capital Model. In: CULYER, A. J.; NEWHOUSE, J.P. (Org.). *Handbook of Health Economics*, Elsevier Science, 1.

Hausman, J. A. (1978). Specification tests in econometrics. *Econometrica*. 46: 1251-1271.

Heckman, J. (1979). Sample selection bias as a specification error. *Econometrica: Journal of the Econometric Society*, 47(1): 153-161.

Heckman, J.J., Lochner, L., & Todd, P. (2008). Earnings functions and rates of return. *Journal of Human Capital*, 2(1): 1-31.

Kassouf, A.L. (1994). The wage rate estimation using the Heckman procedure. *Revista de Econometria*, 14(1): 89-107.

Lamichhane, K., & Sawada, Y. (2013). Disability and returns to education in a developing country. *Economics of Education Review*, 37: 85-94

- Leal, C., & Werlang, S. (1991). Retornos em educação no Brasil: 1976/89. *Pesquisa e Planejamento Econômico*, 21(3): 559-574.
- Maluccio, J.A., Hodinott, J., Behrman, J.R., Martorell, R., Quisumbing, A.R., & Stein, A.D. (2009). The impact of nutrition during early childhood on education among Guatemalan adults. *The Economic Journal*. 119(537): 734-763.
- Mincer, J. (1958). Investment in human capital and personal income distribution. *The Journal of Political Economy*, 66(4): 281-302.
- Mincer, J. (1974). *Schooling, experience, and earnings*. National Bureau of Economic Research, Columbia University Press, New York.
- Moretti, (2004). E. Estimating the Social Return to Higher Education: Evidence from Longitudinal and Repeated Cross-sectional Data. *Journal of Econometrics*, 121: 175-212.
- Oreopoulos, P., Stabile, M., Walld, R., & Roos, L. (2008). Short, médium, and long-term consequences of poor infant health: An analysis using siblings and twin. *Journal of Human Resources*. 43(1).
- Park, S. (2011). Returning to School for Higher Returns. *Economics of Education Review*, 30(6), 1215–1228.
- Pons, E., & Gonzalo, M.T. (2001). Returns to Schooling in Spain: How reliable are IV estimates? Queen Mary - University of London, Working Paper, 446.
- Psacharopoulos, G. (1985). Returns to education: a further international update and implication. *The Journal of Human Resources*, 20(4): 583-597.
- Psacharopoulos, G. (1987). Earnings and Education in Brazil: Evidence from the 1980 Census. Education and Training Series, Discussion Paper no. EDT 90. Washington, DC: The World Bank.
- Psacharopoulos, G. (1994). Returns to Investment in Education: A Global Update. *World Development*, 22(9).
- Psacharopoulos, G., & Patrinos, H. A. (2004). Returns to Investment in Education: A Further Update. *Education Economics*, 12(2).
- Rauch, J. (1993). *Productivity gains from geographic concentration of human capital: Evidence from cities*. *Journal of Urban Economics*, 34(3): 380-400.
- Resende, M., & Wyllie, R. (2006). Retornos para educação no Brasil: evidências empíricas adicionais. *Economia Aplicada*, 10(3): 349-365.
- Sachsida, A., Loureiro, P., & Mendonça, M. (2004). Um estudo sobre retorno em Escolaridade no Brasil. *Revista Brasileira de Economia*, 58:249-265.
- Schultz, T.W. (1961). Investment in human capital. *The American Economic Review*, 51(1): 1-17.

Smith, J.P. (1999). Healthy Bodies and Thick Wallets: The Dual Relation Between Health and Economic Status. *Journal of Economic Perspectives*, 13(2): 145–166.

Yamarik, S. (2008). Estimating Returns to Schooling from State-Level Data: A Macro-Mincerian Approach. *The B.E. Journal of Macroeconomics*, 8(1).

## Appendix

Table A1: Hausman Test

	<b>Poor Health (b)</b>	<b>Good Health (B)</b>	<b>Difference (b-B)</b>	<b>Sqrt (diag (V_b-V_B))</b>
Schooling	0.12398	0.13072	-0.00673	0.003996
Schooling <sup>2</sup>	-0.01388	-0.01468	0.00079	0.000789
Schooling <sup>3</sup>	0.00087	0.00094	-0.00007	0.00004
Experience	0.02350	0.03164	-0.00814	0.000959
Experience <sup>2</sup>	-0.00025	-0.00036	0.00011	0.000016
Formal job	0.25986	0.10772	0.15213	0.006097
Midwest	0.33643	0.33767	-0.00125	0.00959
North	0.31977	0.28702	0.03275	0.009298
Southeast	0.36306	0.37093	-0.00787	0.00833
South	0.34655	0.32878	0.01777	0.010721
Female	-0.25189	-0.26877	0.01688	0.007177
Married	0.07482	0.09661	-0.02179	0.00938
Black	-0.14019	-0.14688	0.00669	0.011849
Yellow	0.12287	0.14057	-0.01771	0.036453
Brown	-0.13756	-0.15572	0.01816	0.006866
d2008	0.16036	0.13148	0.02888	0.007986
Individual reported health	-0.00016	0.02678	-0.02694	0.006441
<b>Chi2(15) = 1022.90</b>				
<b>Prob&gt;chi2 = 0.0000</b>				